

FROM CONCEPT TO COMPLETION:

Make Your Next Home a Welbilt Home

by meredith knight



EXCLUSIVE DESIGN • IMPECCABLE CRAFTSMANSHIP • UNCOMPROMISING CUSTOMER SERVICE

Don't miss the Welbilt Designer Showcase Home in Lakeshore Estates for the St. Tammany Home Builders Parade of Homes the first three weekends in May, 2009

Voted Best in Show

2008 St. Tammany Parish Parade of Homes

It doesn't happen often but on rare occasions two individuals come together who—by virtue of their differences—form the perfect team. Think Martin and Lewis—Rodgers and Hammerstein.

Such is the case with premier home builders—and husband and wife team—Jeff and Tammy Lassere of Welbilt Custom Homes. Get a few of their clients chatting and the first thing you'll discover is that Jeff is the creative one while Tammy is the organizer. Jeff visualizes, creates and designs while Tammy runs the business like a well-oiled machine.

Homeowner Karen Pearce puts it like this, "My husband and I were amazed at how quickly Jeff caught our vision for the house. We'd been gathering ideas for two years. When we presented them to Jeff, he added things we never would have thought of. He completely understood what we wanted and weaved in touches that make our home like no other."

As the Pearces approached each new phase in the building process, Tammy walked them through options regarding plumbing and fixture styles, hinges, door fronts, molding, etc. "The day we moved into our home, Tammy presented us with folders containing every receipt for the materials that went into our home all labeled and easy to access."

"Whenever I thought of something, Jeff and Tammy were one step ahead of me," said homeowner Michael Lavergne. "When I was worried

about a detail, Jeff had already taken care of it. Tammy helped us obtain financing and worked with us on the price until we could afford it. Jeff's creative eye truly made our home something special and they both made the process of building less stressful than my wife and I could have imagined."

Kathy Patten and her husband have bought two Welbilt Custom Homes. "From the first time we met Jeff and Tammy they made us feel like old friends," she said. "We couldn't get over how much they did above and beyond what we expected—from Tammy coming with me to select our bedroom furniture to Jeff showing up late at night when we accidentally set off the burglar alarm."

Welbilt Custom Home clients have even more to rave about now that Jeff's mother, Judy, has joined the team. With her expert eye for design and years of experience in her own interior decorating business Judy is available to homeowners to help coordinate anything from paint, flooring and countertops, to furniture, fabrics and her own custom window coverings.

Together they form a team with a proven track record of exceptional one-of-a-kind design, unquestionable work ethic and friendly, hands-on customer service. Taking all that into consideration, don't you think your next home should be a Welbilt Home! Call 985-847-2275 or visit www.WelbiltCustomHomes.com to find out more. 