Jeff, Tammy, and Judy Welbilt Custom Homes 286 East Augusta Lane Slidell, Louisiana 70458

Re: Our New Home in Madisonville

Dear Jeff, Tammy, and Judy,

Two and a half years of intense Planning, Designing, and Construction of OUR house is over. We are delighted with the project. Very complicated "features" inside a well designed home are spectacular.

When we met you guys during Parade of Homes about 3 years ago I was extremely pleased to learn Jeff drew his own plans AND built the house we were viewing. After probing, I learned he had previously owned a Framing Company for a number of years. During the visit and questioning I learned Tammy had a Masters Degree in Business but more importantly had been an Operations Manager for a multi-location business. Meeting and learning about Judy and her work added more flavor to the gumbo. My own research showed Jeff on the board of the Home Builders Association.

I have had architects design things that were not very practical to build within reasonable costs. Some, in my experience, were professionally insulted if I wanted to change their design ideas. I was once a Vice President of Operations for a large multi-location multi-state company. Every conceivable problem crossed my desk. I knew a "gold mine" of Talent and Problem Solving was present.

At any rate, you are the "complete package" for handling a complex home building project. Jeff, your flexibility and imagination; Tammy, your organization and decorative skills; Judy, your professional decorative skills, sewing skills and advance planning allowed critical window treatments before we moved in. Only finishing touches remained.

I was, honestly, surprised about the decorative assistance from Tammy and Judy—unbelievable! My wife knows what she likes but can not always "see" the image until well explained or shown. She is delighted with the décor.

I know you refuse to wear the "badge of accolades" you deserve so I hope you will use my comments to further your tremendous efforts.

Sincerely,

Lod Rice

Rod Rice, CEO, Fitness Expo Companies